

Specializing in

OFFICE

brokerage



r. craig coppola

CRE, CCIM, SIOR, MBA
Founding Principal

office 602.954.3762

cell 602.694.5500

fax 602.954.0510

ccoppola@learizona.com
3200 East Camelback Road
Suite 100
Phoenix, Arizona 85018



www.c2brokerage.com

PARTIAL CLIENT LIST

- » Aegon, USA
- » Buchanan Street Properties
- » City REIT
- » Cypress Properties
- » DMB Associates
- » Furst Properties
- » Griffin Partners
- » Holualoa
- » Irgens
- » Lincoln Property Company
- » Mark IV Capital
- » McCarthy Cook
- » Oaktree Capital Management
- » Opus
- » Parkway Properties
- » Plaza Companies
- » Regent Properties
- » Ryan Companies
- » Tryperion Partners
- » USAA Real Estate Company
- » Velocis
- » ViaWest

PROFILE

Mr. Coppola is the top producing Broker in Lee & Associates' 40+ year history (60+ offices, over 850 brokers). He is also one of the eight Founding Principals of Lee & Associates Arizona. He holds the three most coveted designations in the industry: CCIM, CRE, and SIOR (one of 33 in the world). Mr. Coppola specializes in the representation of tenants in the leasing and sale of office properties. Mr. Coppola has 3+ decades of leasing and sale experience. He has been a 24-time top producer at Lee & Associates, 6 time NAIOP Office Broker of the year, and an additional 25-time finalist for NAIOP Office Broker of the Year. He is also the Author of five books, *How to Win in Commercial Real Estate Investing*, *The Art of Commercial Real Estate Leasing*, *The Fantastic Life*, *Chasing Excellence* (co-written with Lee & Associates founder, Bill Lee), and *What Now? A 5-prong approach to Handling Cancer Diagnosis & Treatment*, as well as a national speaker and lecturer.

CAREER SUMMARY

Mr. Coppola has completed over 3,600 transactions totaling over 13 million square feet, valued in excess of \$3.5 billion.

As the top Commercial Real Estate Advisor for Lee & Associates nationwide, Mr. Coppola has represented the interests of multiple landlords, developers and investors in Metro Phoenix.

EXPERIENCE

- 1991 to Present: Lee & Associates / Founding Principal
- 1984 to 1991: Grubb & Ellis / Senior Marketing Consultant
- 1983 to 1984: Professional Baseball Player (Minnesota Twins)

ACHIEVEMENTS

- 24 Time Top Producer – Lee & Associates Arizona
- 2020 Connect CRE Top Broker
- 2018 AZ Journal of Real Estate and Business Commercial Broker of the Year
- 2018 AZ Big Media People to Know in Commercial Real Estate
- 2017 AZ Journal of Real Estate and Business Commercial Principal of the Year
- 2017 Landmark Leaders Brokerage Leader of the Year
- 2016 Commercial Executive Magazine Broker of the Year
- 6 Time NAIOP Office Broker of the Year
- Recipient of the William J. Lee Award – *The Highest Honor Awarded to Only Three People*
- Who's Who of the Decade – 2010 AZ Business Journal
- Commercial Executive Magazine, Broker of the month - 2015
- NAIOP National Chapter President of the Year
- NAIOP Transaction of the Year- 2010 and 2012
- 25 Time NAIOP Office Broker of the Year Finalist
- 31 years of service and dedication to the CCIM Institute
- 25 years of service and dedication to SIOR
- Holds top 3 Industry designations: CCIM, CRE, SIOR
 - Only 33 people worldwide hold all three
- Best First Time Author, *How to Win in Commercial Real Estate Investing* – National Association of Real Estate Editors (NAREE)
- 2017, 2018, 2019 and 2020 Sun Devil 100 Inductee – *for distinguished Arizona State University alumni who own or lead successful businesses*

EDUCATION

- MBA - Arizona State University, Tempe AZ, 1992
- Bachelor of Science, Finance – Nicholls State University, 1983
- Associates of Science – Yavapai College, 1981

COMMUNITY INVOLVEMENT

- NAIOP Executive Board
- Arizona Chamber of Commerce Board of Directors
- St. Vincent de Paul Advisory Council
- Former Banner Health Foundation Board Member (2008-2016)
- Former Xavier College Preparatory Board of Trustees (2008-2014)



COMMERCIAL REAL ESTATE SERVICES