



ANDREW CHENEY: Chairman speaks at Best of NAIOP Awards.

NAIOP Arizona Year in Review

The Arizona Chapter of NAIOP had a banner year for events and educational programs as well as several important successes on the public policy front. We are 800 members strong with representation from all facets of the CRE industry. In 2018, 99 companies participated in our Corporate Sponsors program.

EVENTS

Best of NAIOP, our annual awards event, had a new format this year. We condensed the awards ceremony to maximize time for networking and celebration. We recognized industry leader Pete Bolton with the Award of Excellence for Lifetime Achievement. Other winners included ViaWest Group for Owner/Developer of the Year and Marina Heights for Transaction of the Year.

Night at the Fights witnessed a crowd of more than 900. Attendees at this sold-out event enjoyed an action-packed evening of professional sanctioned boxing, casino games, music, dinner, and networking. The event video produced by Small Giants won national recognition as a



Suzanne Kinney
President, NAIOP-AZ Council

Gold Winner from MarCom, one of the largest, most-respected creative competitions in the world.

NAIOP members also enjoyed networking events including the annual Merc Mixer in July and Oktoberfest at CBRE. It was a special treat to be part of a joint mixer with our friends at Urban Land Institute and Valley Partnership at the newly remodeled Sun Devil Stadium this fall. We rounded the year out with a night of comedy at Stand Up Live, a presentation on technology and culture from entrepreneur and award-winning author Randi Zuckerberg, and our

always-popular golf tournament at Talking Stick Resort.

EDUCATION

NAIOP members had access to monthly educational programs and CLE classes. This year's topics included the impact of healthcare transformation on medical office space, 1031 exchanges, artificial intelligence, and the new tax laws. We also heard from Congressman David Schweikert and candidates for Phoenix mayor.

PUBLIC POLICY

The biggest public policy issue NAIOP worked on during the 2018 legislative session was the effort to reform Government Property Lease Excise Taxes (GPLET). What began as a discussion of the definition of "slum and blighted" land evolved into a debate over the size and shape of Central Business Districts (CBDs). The final bill protects existing GPLET projects while increasing the integrity of the program.

NAIOP played an instrumental role in legislation related to the allocation of liability for construction defects. We helped stop a bill that would have limited indemnity agreements in construction contracts and prohibited contractors from requiring subcontractors to hold them harmless.

NAIOP also supported Gov. Doug Ducey's 20x2020 plan to provide teachers with a pay raise. We continue to be involved in efforts to find sustainable funding sources for education that will not damage our state's ability to attract new businesses.

LOOKING AHEAD

As we enter 2019, we plan to build upon these successes. We will be offering more compelling content and networking opportunities for our members. We will build our influence in the public policy arena through targeted pursuit of legislation that will make Arizona a more competitive place to do business. And we will continue to grow our membership and be a leading voice for the CRE industry.