



r. craig coppola
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Founding Principal

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PARTIAL CLIENT LIST

- » Aegon, USA
- » Buchanan Street Properties
- » Cypress
- » DPC
- » Furst Properties
- » Griffin Partners
- » Holualoa
- » Lincoln Property Company
- » Mark IV
- » McCarthy Cook
- » Oaktree
- » Opus
- » Plaza Companies
- » Regent Properties
- » Tryperion Partners
- » USAA Real Estate Company
- » Velocis

Specializing in

OFFICE

brokerage

PROFILE

Mr. Coppola is the top producing Office Broker in Lee & Associates' 37 year history (57 offices, over 850 brokers). He is also one of the eight Founding Principals of Lee & Associates Arizona. He holds the three most coveted designations in the industry: CCIM, CRE, and SIOR (one of 33 in the world). Mr. Coppola specializes in the representation of landlords in the leasing and sale of office properties. Mr. Coppola has three decades of leasing and sale experience. He has been a 21-time top producer at Lee & Associates, 6 time NAIOP Office Broker of the year, and an additional 22-time finalist for NAIOP Office Broker of the Year. He is also the Author of four books, *How to Win in Commercial Real Estate Investing*, *The Art of Commercial Real Estate Leasing*, *The Fantastic Life* and *Chasing Excellence* (co-written with Lee & Associates founder, Bill Lee) as well as a national speaker and lecturer.

CAREER SUMMARY

Mr. Coppola has completed over 3,500 transactions totaling over 13 million square feet, valued in excess of \$3.5 billion.

As the top Commercial Real Estate Advisor for Lee & Associates nationwide, Mr. Coppola has represented the interests of multiple landlords, developers and investors in Metro Phoenix.

EXPERIENCE

- 1991 to Present: Lee & Associates / Founding Principal
- 1984 to 1991: Grubb & Ellis / Senior Marketing Consultant
- 1983 to 1984: Professional Baseball Player (Minnesota Twins)

ACHIEVEMENTS

- 22 Time Top Producer – Lee & Associates Arizona
- 2016 Commercial Executive Magazine Broker of the Year
- 6 Time NAIOP Office Broker of the Year
- Recipient of the William J. Lee Award – *The Highest Honor Awarded to Only Three People*
- Who's Who of the Decade – 2010 AZ Business Journal
- Commercial Executive Magazine, Broker of the month
- NAIOP National Chapter President of the Year
- NAIOP Transaction of the Year- 2010 and 2012
- 22 Time NAIOP Office Broker of the Year Finalist
- 30 years of service and dedication to the CCIM Institute
- 23 years of service and dedication to SIOR
- Holds top 3 Industry designations: CCIM, CRE, SIOR
 – Only 33 people worldwide hold all three
- Best First Time Author, *How to Win in Commercial Real Estate Investing* – National Association of Real Estate Editors (NAREE)
- 2017 Sun Devil 100 Inductee – *for distinguished Arizona State University alumni who own or lead successful businesses*
- 2017 AZ Journal of Real Estate and Business Commercial Principal of the Year

EDUCATION

- MBA - Arizona State University, Tempe AZ, 1992
- Bachelor of Science, Finance – Nicholls State University, 1983
- Associates of Science – Yavapai College, 1981

COMMUNITY INVOLVEMENT

- Arizona Chamber of Commerce Board of Directors
- St. Vincent de Paul Advisory Council
- Former Banner Health Foundation Board Member
- Former Xavier College Preparatory Board of Trustees
- Past United Way Tocqueville Society Chairman

